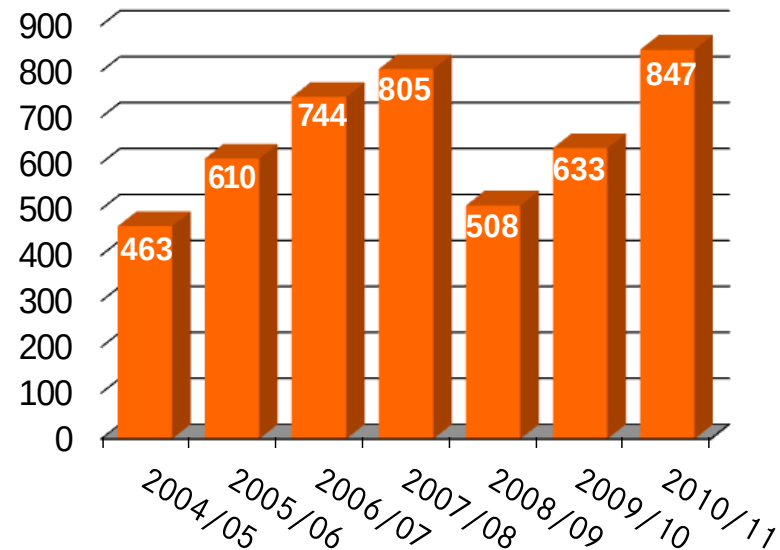
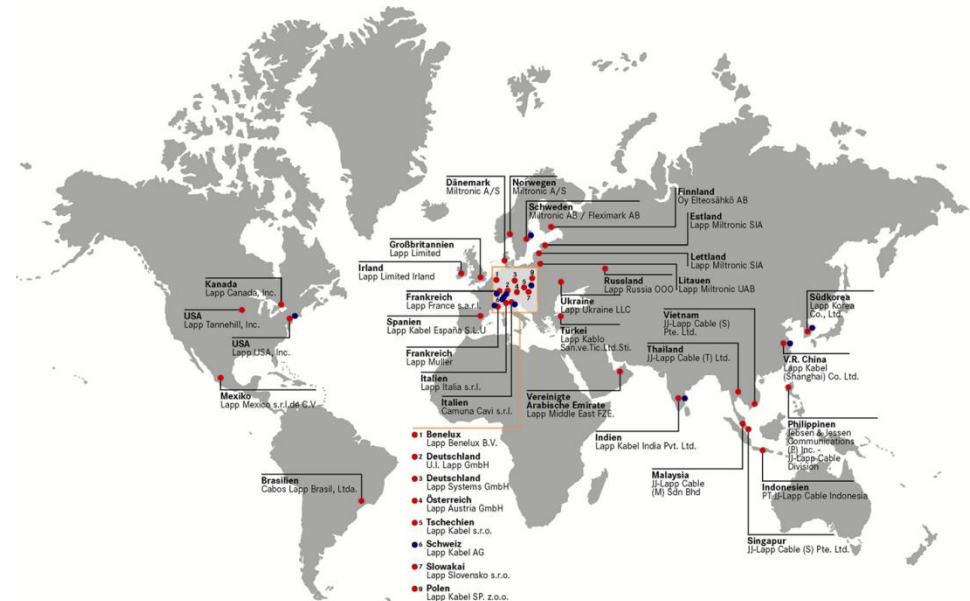


- **Mobility made by Lapp**
Cables – the lifelines of new mobility

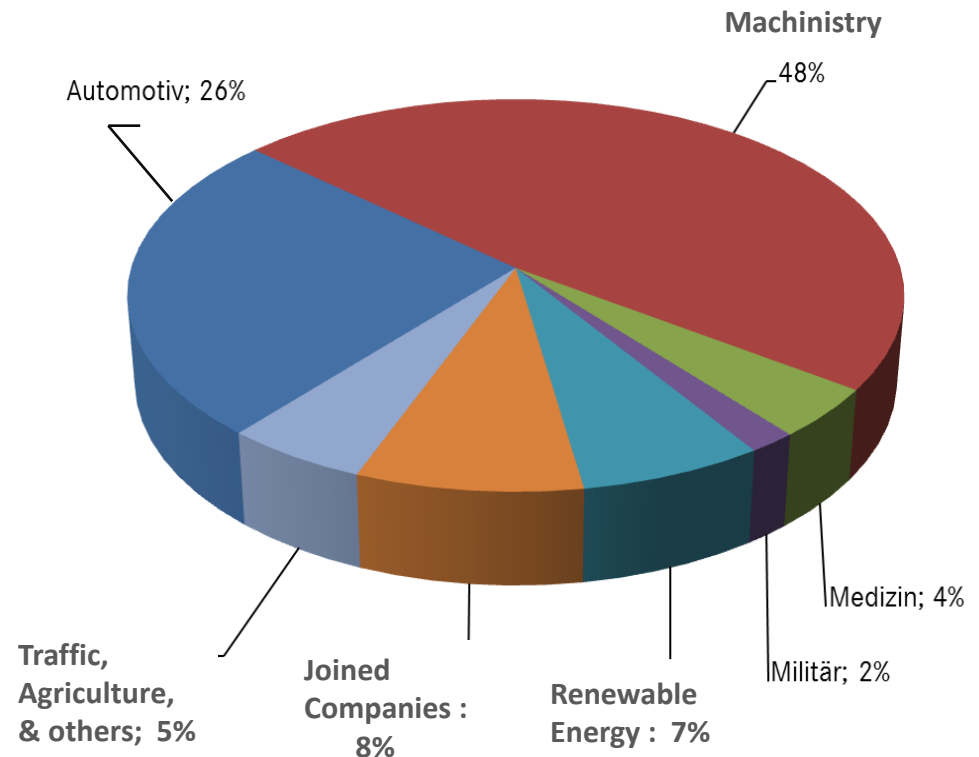
Thema: Auswirkungen auf die Wertschöpfungskette und Potentiale
für die Zulieferindustrie

- **Founded in 1957**
- **Family owned enterprise**
- **Employees**
3000 worldwide
- **Total revenue**
in 2011: 847 Mio. €
- **Global presence**
... 16 production sites
40 trading companies
100 sales partners
- **Provider** for cables, cable accessories, connectors and system products



- **Founded in 1983**
- **Wholly own subsidiary of the Lapp Holding**
- **Total revenue**
in 2011: 25 Mio. €
- **230 Employees**
- **Provider** of system products and customer specific cable solutions
- **Certified according**
TS 16949:2010

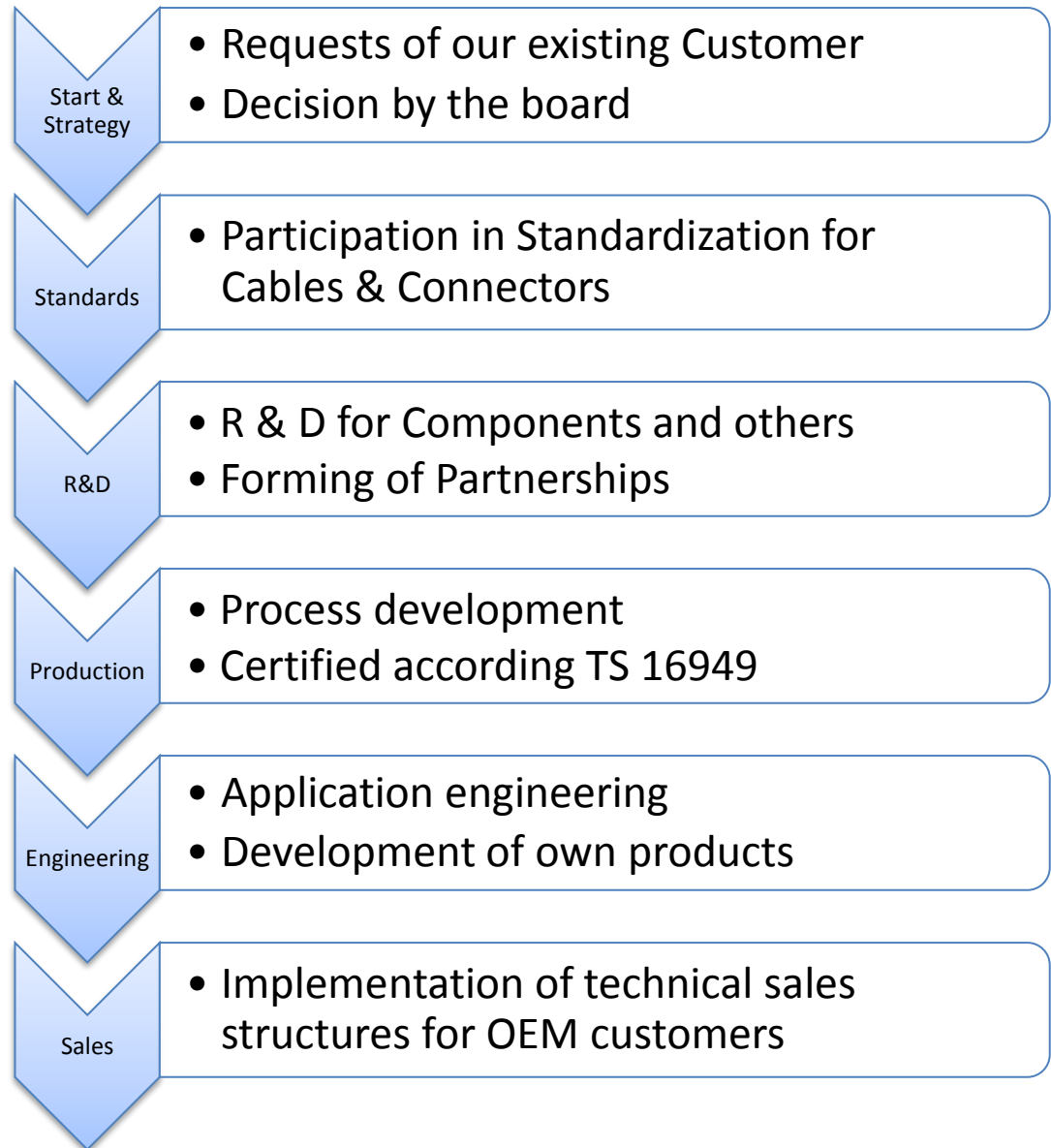
Branch of industry



Dates of FY 2011/12

Effects and potentials

- **Find individual strategy and market position**
- **Strategy instead of ROI**
. Believe on the market
- **Minimize enterprise risks**
- **Courage to change**
. Organization, structures and processes
- **Global market approach**
. China, Europe, North America



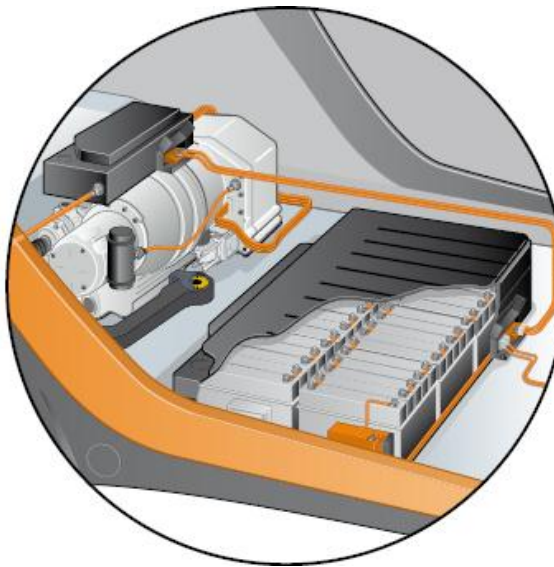


Cable solutions for E-Mobility

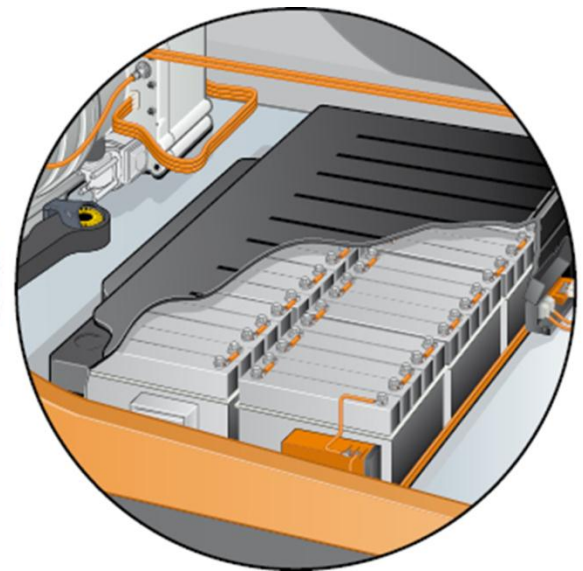
lifelines of future mobility



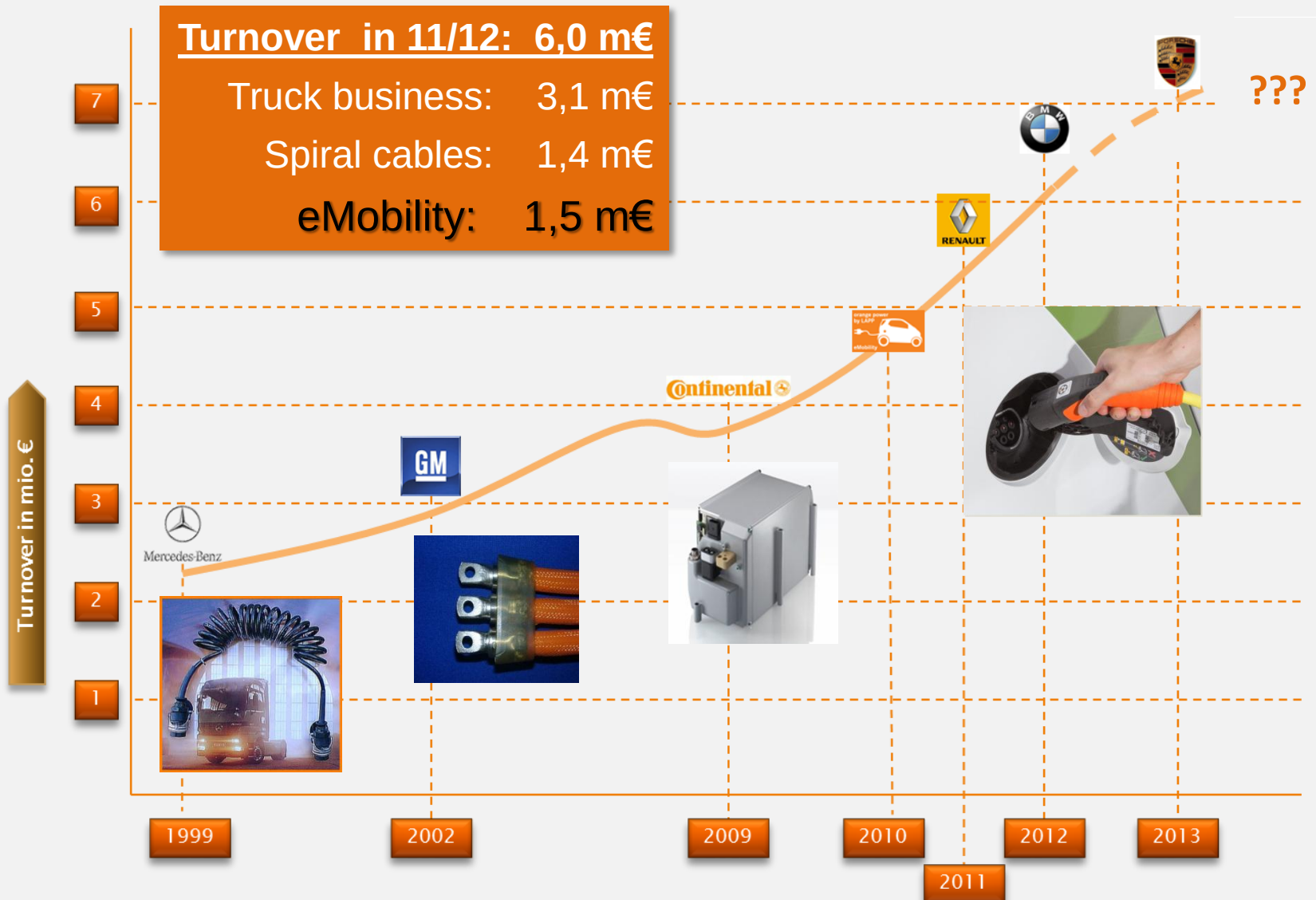
**Charging
infrastructure**

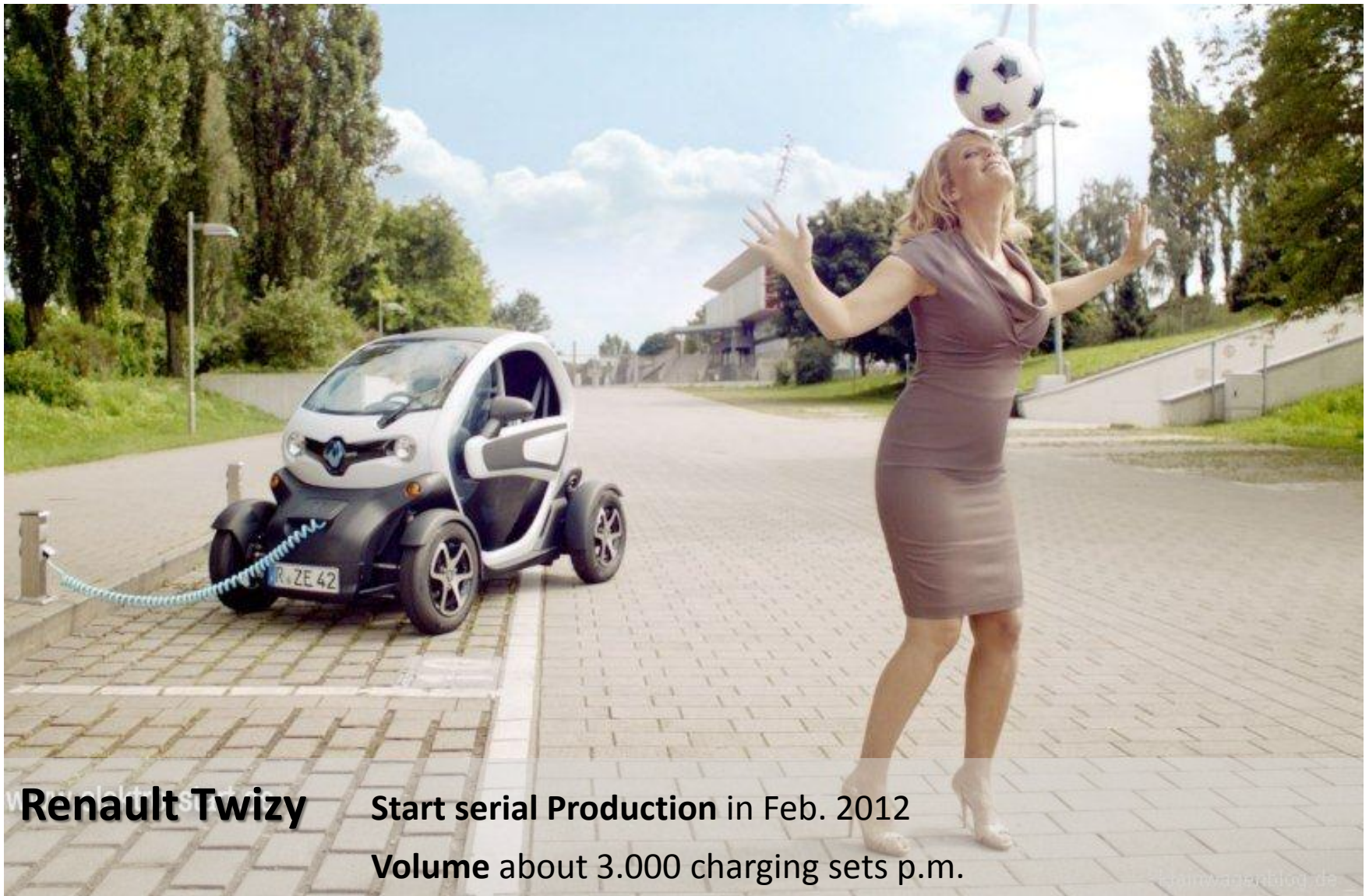


**Drive system
high-voltage harnessing**



**Harnessing for
battery systems**





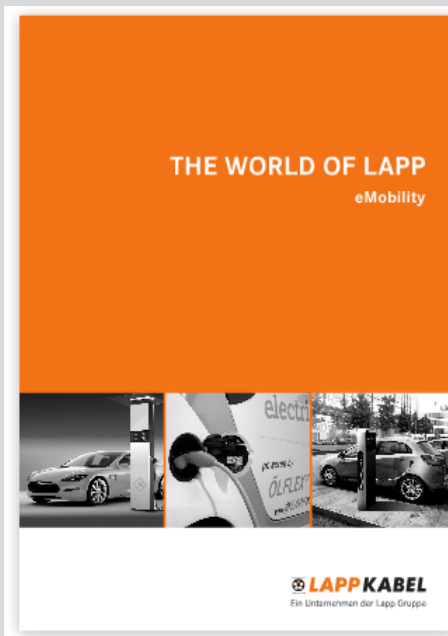


Lapp Helix®

Eine Lösung für platzsparende Aufbewahrung im Fahrzeug

Lapp Catalog for eMobility products

- e-shop
- B2B & B2C Customer
- After sales market

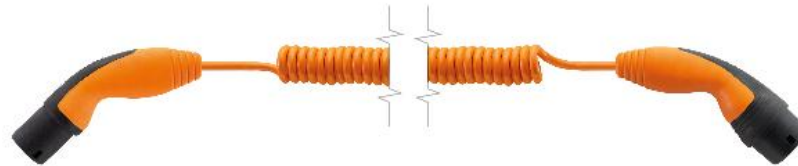


Ladestationseite:
Stecker für Ladestationen, max 3-phasig, 32A



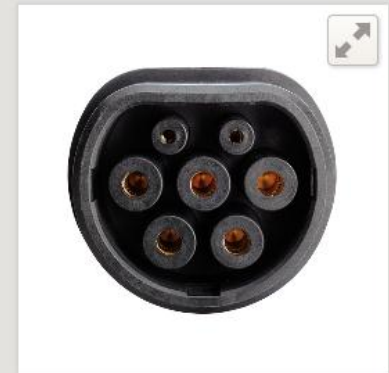
CHARGE M3 T2P/T2C C 16A 1P 4000

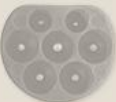
Beispieldarstellung



2 weitere Möglichkeit(en)

Fahrzeugseite:
Fahrzeugkupplung für Elektrofahrzeuge, max 3-phasig, 32A



✓ Ladestationseite			✓ Kabel (rotes Label: Bitte auswählen!)			✓ Fahrzeugseite			
Typ 2  	Typ 3  	Typ F  	Kabeltyp: Glatt ☐ Spiral ☒ Helix ☐	Kabellänge: 4 m ☒	Stromstärke: 16 A ☐ 32 A ☒	Anzahl Phasen: 1-phasig ☐ 3-phasig ☒	Typ 1  keine Abbildung vorhanden	Typ 2  	Glatt abgeschnitten 

- Thank you for your attention